

EATON VANCE: (NYSE:EV)

Investor Relations

Eaton Vance Corp. (Eaton Vance or the Company) provides advanced investment strategies and wealth management solutions to forward-thinking investors around the world. Through principal investment affiliates Eaton Vance Management, Parametric Portfolio Associates, Atlanta Capital Management Company, Calvert Research and Management and Hexavest, the Company offers a diversity of investment approaches, encompassing bottom-up and top-down fundamental active management, responsible investing, systematic investing and customized implementation of client-specified portfolio exposures. Exemplary service, timely innovation and attractive returns across market cycles have been hallmarks of Eaton Vance since 1924.

Our management of client portfolios and the business practices we follow are guided by the Company's core values of integrity, professionalism, teamwork, client focus, creativity/adaptability and excellence.

[VIEW EARNINGS](#)

Third Quarter Fiscal 2020 Financial Highlights*

Financial Results

- (\$0.01) of GAAP earnings per diluted share, reflecting \$0.90 per diluted share charge for impairment loss recognized on the Company's investment in 49%-owned Hexavest Inc.

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Managed Assets and Flows

- \$507.4 billion ending consolidated AUM, up 9% sequentially and up 5% from a year ago

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Investment Performance

- 32 U.S. mutual funds currently rated 5 stars by Morningstar for one or more share classes

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Capital Management

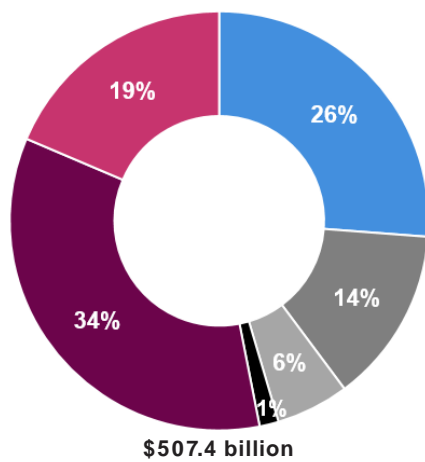
- \$0.375 per share regular quarterly dividend, up 7% year-over-year

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Consolidated AUM and Management Fees by Investment Mandate

Ending Assets Under Management

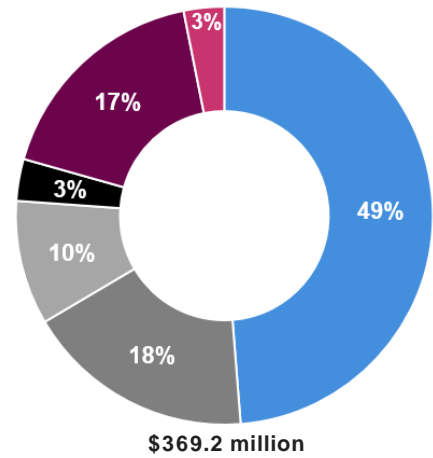
As of July 31, 2020



- Equity
- Fixed income
- Floating-rate income
- Alternative
- Parametric Custom Portfolios
- Parametric Overlay Services

Management Fees

For the three months ended July 31, 2020

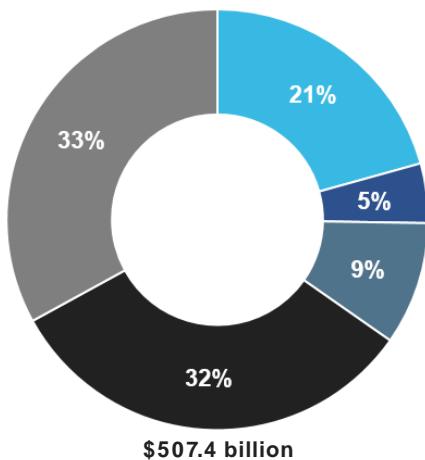


Eaton Vance Corp. consolidated totals as of and for the period ended July 31, 2020. Does not include the directly managed assets and associated revenue of 49%-owned Hexavest, Inc.

Consolidated AUM and Management Fees by Investment Vehicle

Ending Assets Under Management

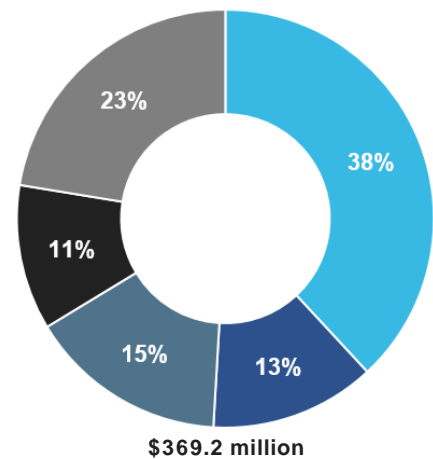
As of July 31, 2020



- Open-end funds
- Closed-end funds
- Private funds
- Institutional separate accounts
- Individual separate accounts

Management Fees

For the three months ended July 31, 2020



Eaton Vance Corp. consolidated totals as of and for the period ended July 31, 2020. Does not include the directly managed assets and associated revenue of 49%-owned Hexavest, Inc.

Resources

Corporate Filings

Review Eaton Vance Corp. documents that are required by the Securities and Exchange Commission.

[VIEW FILINGS](#)

Annual Reports

Browse through PDFs of our annual report, dating back to 2004.

[VIEW REPORTS](#)

Information Requests

Request investor information about Eaton Vance.

[VIEW FORM](#)

Corporate Calendar of Events

Wednesday, August 26, 2020

Eaton Vance Corp. Report for the Three and Nine Month Periods Ended July 31, 2020

[DOWNLOAD PRESS RELEASE](#)

Wednesday, May 20, 2020

Eaton Vance Corp. Report for the Three and Six Month Periods Ended April 30, 2020

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Wednesday, February 26, 2020

Eaton Vance Corp. Report for the Three Month Period Ended January 31, 2020

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Tuesday, November 26, 2019

Eaton Vance Corp. Report for the Three Months and Fiscal Year Ended October 31, 2019

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Tuesday, August 27, 2019

Eaton Vance Corp. Report for the Three and Nine Month Periods Ended July 31, 2019

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Analyst Coverage

Firm	Analyst	Telephone
Autonomous	Patrick Davitt	646-561-6254
Bank of America Merrill Lynch	Michael Carrier	646-855-5004
Citigroup	William R. Katz	212-816-5394
Credit Suisse	Craig W. Siegenthaler	212-325-3104
Deutsche Bank	Brian Bedell	212-250-6600
Evercore	Glenn Schorr	212-653-9045
Jefferies	Daniel T. Fannon	415-229-1523
J.P. Morgan Chase	Kenneth B. Worthington	212-622-6613
Keefe, Bruyette & Woods	Robert Lee	212-887-7732
William Blair	Chris Shutler	312-364-8197

To the knowledge of Eaton Vance Corp., the firms listed above currently cover Eaton Vance Corp. Eaton Vance Corp. makes no representations about the accuracy of any reports produced by such firms regarding Eaton Vance Corp.

measures, specifically, adjusted net income attributable to Eaton Vance Corp. shareholders and adjusted earnings per diluted share, while not a substitute for U.S. GAAP financial measures, may be effective indicators of the Company's performance over time. Non-U.S. GAAP financial measures should not be construed to be superior to U.S. GAAP measures. In calculating these non-U.S. GAAP financial measures, net income attributable to Eaton Vance Corp. shareholders and earnings per diluted share are adjusted to exclude items management deems non-operating or non-recurring in nature, or otherwise outside the ordinary course of business. These adjustments may include, when applicable, the add back of closed-end fund structuring fees, costs associated with special dividends, debt repayments and tax settlements, the tax impact of stock-based compensation shortfalls or windfalls, and non-recurring charges for the effect of the tax law changes. Management and our Board of Directors, as well as certain of our outside investors, consider these adjusted numbers a measure of the Company's underlying operating performance.



HEADQUARTERS

Two International Place
Boston, MA 02110

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Strategies

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At Eaton Vance, we value independent thinking. We encourage our affiliated investment teams to share their perspectives. Because we believe that when investors hear a range of strongly argued perspectives, they sharpen their own independent views.

Before investing in any Eaton Vance fund, prospective investors should consider carefully the fund's investment objective(s), risks, and charges and expenses. For open-end mutual funds, the fund's current prospectus contains this and other information about the fund. To obtain a mutual fund prospectus or summary prospectus, if available, and the most recent annual and semiannual shareholder reports, contact your financial advisor or download a copy [here](#). Read the prospectus carefully before you invest or send money. For closed-end funds, you should contact your financial advisor. To obtain the most recent annual and semi-annual shareholder report for a closed-end fund contact your financial advisor or download a copy [here](#). Before purchasing any variable product, consider the objectives, risks, charges, and expenses associated with the underlying investment option(s) and those of the product itself. For a prospectus containing this and other information, contact your investment or insurance professional. Read the prospectus carefully before investing.

Not FDIC Insured. No Bank Guarantee. May Lose Value.

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