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Chasing Positivity® > The Charismatic Advisor® in Conversation

## **LISTEN** | The Advisor Institute

undefined minutes



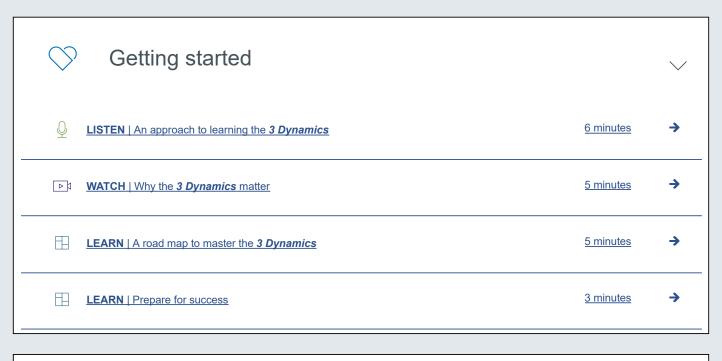
Disclosure

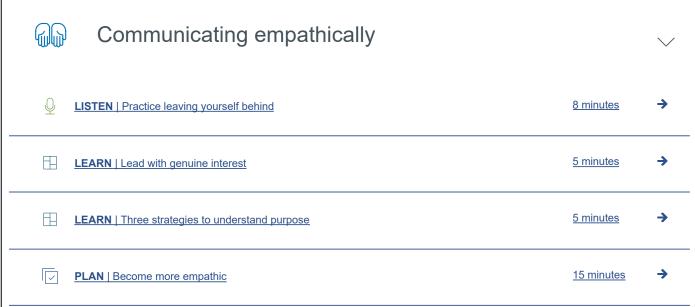
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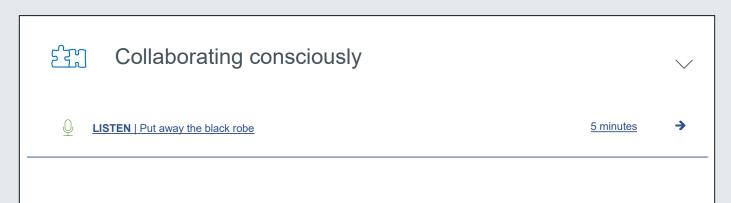
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## What's next?

If you're interested in digging deeper into this topic, you can go to the next resource. If not, we recommend continuing to the next subtopic.







<u>Q</u>	LISTEN   Beware of painting with a broad brush	5 minutes	<b>→</b>
<u> </u>	LISTEN   Don't take the bait	<u>5 minutes</u>	<b>→</b>
	WATCH   Why intentionality matters	6 minutes	<b>→</b>
	LEARN   Engage clients based on their coping style	<u>5 minutes</u>	<b>→</b>
<u></u>	PLAN   Become a better collaborator	15 minutes	<b>→</b>

inspiring action	<b>\</b>
LISTEN   A proven approach to increase engagement  10 minute	<u> </u>
LISTEN   Align by deploying the joining technique	<u> </u>
LEARN   Words and phrases to inspire action 5 minutes	<b>→</b>
PLAN   Inspire action in others  15 minute	<u> </u>







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