

PRODUCT FINDER

**WEALTH STRATEGIES** 

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# New Jersey Municipal Income Fund (A)

A credit-focused approach to single-state municipal bond investing.



ETNJX Symbol \$8.51 \$-0.02

,

NAV as of Apr 25, 2024





Keep the income. Cut the taxes.

Dec 31, 2023

# The Fund

# This offering provides exposure to the New Jersey municipal bond market, seeking to provide Fund shareholders with current income exempt from regular federal income tax and state personal income tax. Fund investments span municipal sectors, with allocations directed by portfolio managers.

# The Approach

The Fund's active management draws upon the expertise of Eaton Vance's municipal bond team, among America's largest and most experienced municipal bond managers. The investment team applies Eaton Vance's credit research process.

# The Features

Eaton Vance's decades of municipal market experience informs the Fund's strategy.

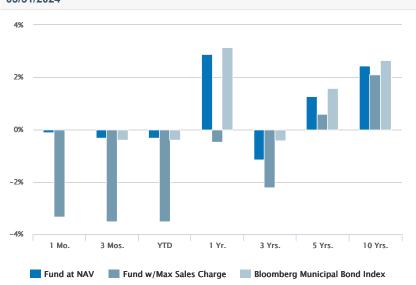
Ongoing credit monitoring helps mitigate risk

# Overview

# Historical Returns (%)

as of Mar 31, 2024





Fund at NAV	-0.10	-0.30	-0.30	2.88	-1.15	1.26	2.44
Fund w/Max Sales Charge	-3.33	-3.51	-3.51	-0.46	-2.22	0.60	2.10
Bloomberg Municipal Bond Index <sup>1</sup>	0.00	-0.39	-0.39	3.13	-0.41	1.59	2.66

Past performance is no guarantee of future results. Investment return and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. Performance is for the stated time period only; due to market volatility, the Fund's current performance may be lower or higher than quoted. Returns are historical and are calculated by determining the percentage change in net asset value (NAV) with all distributions reinvested. Returns for other classes of shares offered by the Fund are different. Performance less than or equal to one year is cumulative. Fund performance during certain periods reflects the strong bond market performance and/or the strong performance of bonds held during those periods. This performance is not typical and may not be repeated. Max Sales Charge: 3.25%.

### **Fund Facts**

as of Mar 31, 2024

Class A Inception	04/13/1994
Investment Objective	Current income
Total Net Assets	\$152.3M
Minimum Investment	\$1000
Expense Ratio <sup>2</sup>	0.72%
CUSIP	27826L298

# Top 10 Holdings (%)<sup>3,4</sup>

as of Mar 31, 2024

3.72
3.66
2.72
2.68
2.62
2.17
1.99
1.98
1.94
1.90
25.38

Portfolio Management

Cynthia J. Clemson	Managed Fund since 2021
Chris J. Eustance, CFA	Managed Fund since 2021
Julie Callahan, CFA	Managed Fund since 2021

The information included herein does not reflect securities deemed to be held by the Fund pursuant to financial accounting standard 140 (FAS 140).

Portfolio profile subject to change due to active management. Percentages may not total 100% due to rounding.

# RISK CONSIDERATIONS

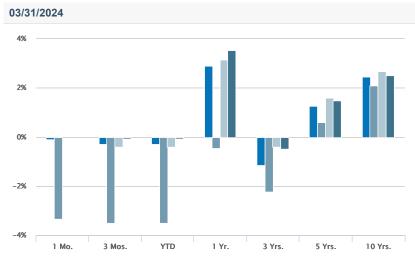
The value of investments held by the Fund may increase or decrease in response to economic, and financial events (whether real, expected or perceived) in the U.S. and global markets. There generally is limited public information about municipal issuers. As interest rates rise, the value of certain income investments is likely to decline. Investments in debt instruments may be affected by changes in the creditworthiness of the issuer and are subject to the risk of non-payment of principal and interest. The value of income securities also may decline because of real or perceived concerns about the issuer's ability to make principal and interest payments. Because the Fund may invest significantly in a particular state, the Fund share value may fluctuate more than a fund with less exposure to such state. Investments rated below investment grade (sometimes referred to as "junk") are typically subject to greater price volatility and illiquidity than higher rated investments. The Fund's exposure to derivatives involves risks different from, or possibly greater than, the risks associated with investing directly in securities and other investments. Derivatives instruments can be highly volatile, result in leverage (which can increase both the risk and return potential of the Fund), and involve risks in addition to the risks of the underlying instrument on which the derivative is based, such as counterparty, correlation and liquidity risk. If a counterparty is unable to honor its commitments, the value of Fund shares may decline and/or the Fund could experience delays in the return of collateral or other assets held by the counterparty. The Fund is exposed to liquidity risk when trading volume, lack of a market maker or trading partner, large position size, market conditions, or legal restrictions impair its ability to sell particular investments or to sell them at advantageous market prices. No fund is a complete investment program and you may lose money investing in a fund. The Fund may engage in other investment practices that may involve additional risks and you should review the Fund prospectus for a complete description.

- 1. Bloomberg Municipal Bond Index is an unmanaged index of municipal bonds traded in the U.S. Unless otherwise stated, index returns do not reflect the effect of any applicable sales charges, commissions, expenses, taxes or leverage, as applicable. It is not possible to invest directly in an index. Historical performance of the index illustrates market trends and does not represent the past or future performance of the fund.
- 2. Source: Fund prospectus.
- 3. Percent of total net assets.

# Performance

# Historical Returns (%)

as of Mar 31, 2024



Fund at NAV	-0.10	-0.30	-0.30	2.88	-1.15	1.26	2.44
Fund w/Max Sales Charge	-3.33	-3.51	-3.51	-0.46	-2.22	0.60	2.10
Bloomberg Municipal Bond Index <sup>1</sup>	0.00	-0.39	-0.39	3.13	-0.41	1.59	2.66
Morningstar Muni New Jersey Category 5	0.00	-0.07	-0.07	3.54	-0.48	1.49	2.51

Bloomberg Municipal Bond Index

Past performance is no guarantee of future results. Investment return and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. Performance is for the stated time period only; due to market volatility, the Fund's current performance may be lower or higher than quoted. Returns are historical and are calculated by determining the percentage change in net asset value (NAV) with all distributions reinvested. Returns for other classes of shares offered by the Fund are different. Performance less than or equal to one year is cumulative. Fund performance during certain periods reflects the strong bond market performance and/or the strong performance of bonds held during those periods. This performance is not typical and may not be repeated. Max Sales Charge: 3.25%.

# Calendar Year Returns (%)

Fund at NAV Fund w/Max Sales Charge

Morningstar Muni New Jersey Category

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Fund at NAV	8.19	3.48	0.57	4.77	1.99	8.11	5.38	1.33	-9.81	5.64
Bloomberg Municipal Bond Index <sup>1</sup>	9.05	3.30	0.25	5.45	1.28	7.54	5.21	1.52	-8.53	6.40

# **Fund Facts**

Class A Inception	04/13/1994
Expense Ratio <sup>2</sup>	0.72%
Distribution Frequency	Monthly

# Yield Information<sup>6</sup>

as of Mar 31, 2024

Distribution Rate at NAV	2.96%
Taxable-Equivalent Distribution Rate at NAV <sup>7</sup>	6.12%
SEC 30-day Yield <sup>8</sup>	2.90%
Taxable-Equivalent SEC 30-day Yield	5.98%

# Morningstar Rating™

as of Mar 31, 2024

Time Period	Rating	Funds in Muni New Jersey Category
Overall	***	47
3 Years	**	47
5 Years	***	46
10 Years	***	39

The Morningstar Rating™ for funds, or "star rating", is calculated for managed products (including mutual funds and exchange-traded funds) with at least a three-year history. Exchange-traded funds and open-ended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star.

The Overall Morningstar Rating for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating metrics. The weights are: 100% three-year rating for 36-59 months of total returns, 60% five-year rating/40% three-year rating for 60-119 months of total returns, and 50% 10-year rating/30% five-year rating/20% three-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most recent three-year period actually has the greatest impact because it is included in all three rating periods. Star ratings do not reflect the effect of any applicable sales load. Hollow stars denote Morningstar Extended Performance Ratings and are considered estimates based on the performance of the fund's oldest share class, adjusted for fees and expenses.

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# **NAV History**

Date	NAV	NAV Change
Apr 25, 2024	\$8.51	-\$0.02
Apr 24, 2024	\$8.53	-\$0.01
Apr 23, 2024	\$8.54	\$0.00
Apr 22, 2024	\$8.54	\$0.00
Apr 19, 2024	\$8.54	\$0.00
Apr 18, 2024	\$8.54	\$0.00
Apr 17, 2024	\$8.54	\$0.00
Apr 16, 2024	\$8.54	-\$0.02
Apr 15, 2024	\$8.56	-\$0.01
Apr 12, 2024	\$8.57	\$0.02

# Distribution History<sup>9</sup>

Ex-Date Distribution Reinvest NAV

### View All

No records in this table indicates that there has not been a distribution greater than .0001 within the past 3 years. **Fund prospectus** 

Ex-Date	Distribution	Reinvest NAV
Mar 28, 2024	\$0.02166	\$8.63
Feb 29, 2024	\$0.02166	\$8.66
Jan 31, 2024	\$0.02078	\$8.68
Dec 29, 2023	\$0.02092	\$8.72
Nov 30, 2023	\$0.02091	\$8.56
Oct 31, 2023	\$0.02072	\$8.15
Sep 29, 2023	\$0.02074	\$8.26
Aug 31, 2023	\$0.02036	\$8.48
Jul 31, 2023	\$0.02058	\$8.58
Jun 30, 2023	\$0.02165	\$8.58
View All		

No records in this table indicates that there has not been a distribution greater than .0001 within the past 3 years. **Fund prospectus** 

# Capital Gain History<sup>9</sup>

Ex-Date	Short-Term	Long-Term	Reinvest NAV
Dec 01, 2021		\$0.00760	\$9.67
No records in this table indicates that there has not be Fund prospectus	een a capital gain greater than .0001	within the past 3 years.	

Portfolio profile subject to change due to active management. Percentages may not total 100% due to rounding.

# RISK CONSIDERATIONS

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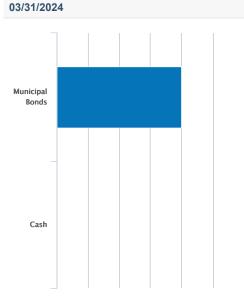
- 1. Bloomberg Municipal Bond Index is an unmanaged index of municipal bonds traded in the U.S. Unless otherwise stated, index returns do not reflect the effect of any applicable sales charges, commissions, expenses, taxes or leverage, as applicable. It is not possible to invest directly in an index. Historical performance of the index illustrates market trends and does not represent the past or future performance of the fund.
- 2. Source: Fund prospectus.
- 5. The Morningstar Muni New Jersey Category includes funds that invest at least 80% of its assets in state and local government bonds free from both federal and New Jersey state taxes.

- 6. For National Municipal Funds, taxable-equivalent performance is calculated using a 40.8% tax rate (equals maximum individual federal tax rate adjusted for the Medicare surtax). For Single-State Municipal Funds, taxable-equivalent performance also reflect maximum effective individual state income tax rates. Local income taxes that may apply are not considered. The Fund's monthly distribution may be comprised of ordinary income, net realized capital gains and returns of capital.
- 7. Distribution Rate at NAV and Market Price is calculated by dividing the last distribution paid per share (annualized) by NAV or market price, respectively. For National Municipal Funds, Taxable-Equivalent Distribution Rate at NAV and Market Price is calculated using a 40.8% tax rate (equals maximum individual federal tax rate adjusted for the Medicare surtax). For Single-State Municipal Funds, Taxable-Equivalent Distribution Rates also reflect maximum effective individual state income tax rates. Local income taxes that may apply are not considered.
- 8. SEC 30-day yield is a standardized measure based on the estimated yield to maturity of a fund's investments over a 30-day period and is based on the maximum offer price at the date specified. The SEC 30-day yield is not based on the distributions made by the fund, which may differ. Distribution Rate at NAV is calculated by dividing the last distribution paid per share (annualized) by NAV. The Fund's monthly distribution may be comprised of ordinary income, net realized capital gains and returns of capital.
- 9. The Fund's distributions may be comprised of tax-exempt income, ordinary income, net realized capital gains and return of capital. The Fund will determine the tax characteristics of all Fund distributions after the end of the calendar year and will provide shareholders such information at that time. Please consult your tax advisor for further information.

# **Portfolio**

# Asset Mix (%)3,10

as of Mar 31, 2024



			-	1	
Municip	oal Bond	ds			99.86
Cash					0.14
Total					100.00

# Portfolio Statistics

as of Mar 31, 2024

Number of Holdings	107
Average Coupon	4.11%
Average Maturity	13.77 yrs.
Average Effective Maturity	7.35 yrs.
Average Duration	5.83 yrs.
Average Call	5.16 yrs.
Average Price	\$101.46
% Subject to AMT	16.18%

# Sector Breakdown (%)<sup>3</sup>

as of Mar 31, 2024

Transportation	18.12
General Obligations	17.19
Lease Revenue/Certificates of Participation	9.45
Insured-General Obligations	6.40
Hospital	5.87
Insured-Lease Revenue/Certificates of Participation	5.83

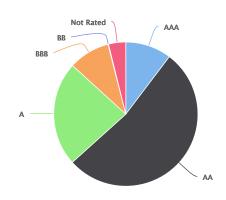
# Credit Quality (%)<sup>11</sup>

as of Mar 31, 2024

03/31/2024

View All

Education	5.57
Insured-Education	4.42
Other Revenue	4.39
Insured-Special Tax Revenue	4.36
View All	



AAA	10.32
AA	53.02
A	23.43
BBB	9.24
ВВ	0.13
Not Rated	3.86
Total	100.00

Ratings are based on Moody's, S&P or Fitch, as applicable. If securities are rated differently by the ratings agencies, the highest rating is applied. Ratings, which are subject to change, apply to the creditworthiness of the issuers of the underlying securities and not to the Fund or its shares. Credit ratings measure the quality of a bond based on the issuer's creditworthiness, with ratings ranging from AAA, being the highest, to D, being the lowest based on S&P's measures. Ratings of BBB or higher by S&P or Fitch (Baa or higher by Moody's) are considered to be investment-grade quality. Credit ratings are based largely on the ratings agency's analysis at the time of rating. The rating assigned to any particular security is not necessarily a reflection of the issuer's current financial condition and does not necessarily reflect its assessment of the volatility of a security's market value or of the liquidity of an investment in the security. Holdings designated as "Not Rated" are not rated by the national ratings agencies stated above.

# Maturity Distribution (%)<sup>11</sup>

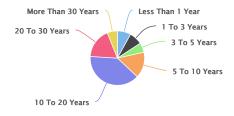
as of Mar 31, 2024

03/31/2024

# Assets by State (%)<sup>11,12</sup>

as of Mar 31, 2024

New Jersey	85.00
New York	6.65
Puerto Rico	3.86
Pennsylvania	3.12
Delaware	1.24
American Samoa	0.13



Total	100.00
More Than 30 Years	6.06
20 To 30 Years	17.96
10 To 20 Years	38.98
5 To 10 Years	15.46
3 To 5 Years	5.72
1 To 3 Years	7.76
Less Than 1 Year	8.05

# Fund Holdings 3,13 as of Feb 29, 2024

Holding	Coupon Rate	Maturity Date	% of Net Assets
State of New Jersey Motor Vehicle Surcharge Revenue	0.00%	07/01/2026	3.91%
Garden State Preservation Trust	0.00%	11/01/2024	3.84%
New Jersey Transportation Trust Fund Authority	5.75%	12/15/2028	2.85%
Montclair Public Schools	4.00%	01/15/2043	2.81%
Institute for Advanced Study-Louis Bamberger and Mrs Felix Fuld Foundation	3.30%	07/01/2031	2.43%
Virtua Health Obligated Group	2.80%	07/01/2043	2.36%
New Jersey Transportation Trust Fund Authority	5.00%	06/15/2038	2.28%
Rowan University	5.00%	07/01/2054	2.11%
Port Authority of New York & New Jersey	5.00%	11/15/2036	2.08%
Middlesex Water Co	5.00%	08/01/2059	2.04%
View All			

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# **RISK CONSIDERATIONS**

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- 3 Percent of total net assets
- 10. A delay in transaction settlement may result in a negative cash position.
- 11. Percent of bond holdings.
- 12. In the event a municipal bond has dual exemption in more than one state, the primary state as classified by Bloomberg will be shown.
- 13. The following list reflects unaudited securities holdings (excluding derivatives positions). Holdings information may differ if presented as of trade date. Due to rounding, holdings of less than 0.005% may show as 0.00%. Portfolio information subject to change due to active management.

# Management



Cynthia J. Clemson

Managing Director, Co-Head of
Municipals
Joined Eaton Vance 1985

### **Biography**

Cynthia is Co-Head of Municipals and portfolio manager on the municipal bond team. She is responsible for buy and sell decisions, portfolio construction and risk management for the firm's municipal bond strategies.

Cindy began her career in the investment management industry with Eaton Vance in 1985. Morgan Stanley acquired Eaton Vance in March 2021.

Cindy earned a B.A. from Mount Holyoke College and an MBA from Boston University. She is a member of the Boston Municipal Analysts Forum, the CFA Society Boston, the Municipal Bond Buyer Conference and the National Federation of Municipal Analysts.

### Education

- B.A. Mount Holyoke College
- M.B.A. Graduate School of Management, Boston University

### **Experience**

Managed Fund since 2021

# Other funds managed

- AMT-Free Municipal Income Fund
- High Yield Municipal Income Fund
- Ohio Municipal Income Fund



Chris J. Eustance, CFA Executive Director, Portfolio Manager Joined Eaton Vance 2007

### **Biography**

Christopher Eustance is a portfolio manager on the Municipals team. He is responsible for buy and sell decisions, portfolio construction and risk management for the firm's municipal bond strategies. He joined Eaton Vance in 2007. Morgan Stanley acquired Eaton Vance in March 2021.

Chris began his career in the investment management industry in 2005. Before joining Eaton Vance, he was a senior associate at State Street Bank and Trust.

Chris earned a B.S. from Boston College. He is a member of the CFA Society Boston and is a CFA charterholder.

### Education

• B.S. Boston College

### Experience

• Managed Fund since 2021

### Other funds managed

- Minnesota Municipal Income Fund
- Missouri Municipal Income Fund
- National Limited Maturity Municipal Income Fund
- National Municipal Income Fund
- New York Municipal Income Fund
- North Carolina Municipal Income Fund
- Oregon Municipal Income Fund
- Pennsylvania Municipal Income Fund
- South Carolina Municipal Income Fund

### Julie Callahan, CFA

Managing Director, Portfolio Manager Joined Morgan Stanley in 2020

### **Biography**

Julie is a Portfolio Manager on the Municipals team. She is responsible for buy and sell decisions, portfolio construction and risk management for the firm's municipal bond strategies. She joined Eaton Vance in 2021. Morgan Stanley acquired Eaton Vance in March 2021.

Prior to joining the firm, she worked Morgan Stanley Investment Management as a Portfolio Manager, and PIMCO as a senior member of the municipal bond portfolio management team. Previously, she served as a portfolio manager for municipal separately managed accounts at Western Asset Management Company, and was a Director and portfolio manager for municipal money market funds with Citigroup Asset Management.

Julie received a B.S. in Accounting from Fairfield University, and holds the Chartered Financial Analyst designation.

### Education

- . B.S. in Accounting from Fairfield University
- · Holds the Chartered Financial Analyst designation

### Experience

• Managed Fund since 2021

### Other funds managed

- AMT-Free Municipal Income Fund
- Georgia Municipal Income Fund
- Massachusetts Municipal Income Fund
- Minnesota Municipal Income Fund
- National Ultra-Short Municipal Income Fund
- Ohio Municipal Income Fund

# Literature

# Literature



**Fact Sheet** 

Download - Last updated: Mar 31, 2024



Keep the income. Cut the taxes.

Download - Last updated: Dec 31, 2023



**Municipal Bond Market Monitor** 

Download - Last updated: Mar 31, 2024



**Annual Report** 

Download - Last updated: Jul 31, 2023



Full Prospectus

Download - Last updated: Dec 1, 2023



Q1 Holdings

Download - Last updated: Oct 31, 2023





SAI

Download - Last updated: Dec 1, 2023

Semi-Annual Report

Download - Last updated: Jan 31, 2024

Summary Prospectus

Download - Last updated: Dec 1, 2023

# **Eaton Vance**

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