LEARN | A road map to master the ***3 Dynamics***

The ***3 Dynamics*** are guideposts for you to chase positivity and minimize the gravitational pull of inertia. Explore each Dynamic independently prior to attempting to bring them together in conversation.

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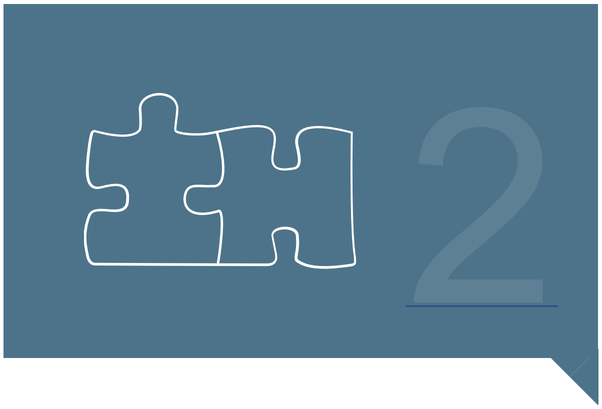
Select each area to learn more about mastering each of the ***3 Dynamics***

FIRST

Focus on communicating empathically



SECOND

Focus on collaborating consciously

THIRD

Direct your energies to inspiring action

Bottom Line

Taken together, the ***3 Dynamics*** provide a genuine approach for having conversations that inspire someone to take actions that are in their best interests.

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By: David Richman | April 30, 2024

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By: David Richman | April 22, 2024

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What's next?

If you're interested in digging deeper into this topic, you can go to the next resource. If not, we recommend continuing to the next subtopic.

Getting started

LISTEN | An approach to learning the ***3 Dynamics***	6 minutes	→
WATCH | Why the ***3 Dynamics*** matter	5 minutes	→
LEARN | A road map to master the ***3 Dynamics***	5 minutes	→
LEARN | Prepare for success	3 minutes	→

Communicating empathically

LISTEN | Practice leaving yourself behind	8 minutes	→

LEARN | Lead with genuine interest 5 minutes →

LEARN | Three strategies to understand purpose 5 minutes →

PLAN | Become more empathic 15 minutes →

Collaborating consciously

LISTEN | Put away the black robe 5 minutes →

LISTEN | Beware of painting with a broad brush 5 minutes →

LISTEN | Don't take the bait 5 minutes →

WATCH | Why intentionality matters 6 minutes →

LEARN | Engage clients based on their coping style 5 minutes →

PLAN | Become a better collaborator 15 minutes →

Inspiring action

LISTEN | A proven approach to increase engagement 10 minutes →

LISTEN | Align by deploying the joining technique 11 minutes →

LEARN | Words and phrases to inspire action 5 minutes →

PLAN | Inspire action in others 15 minutes →

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