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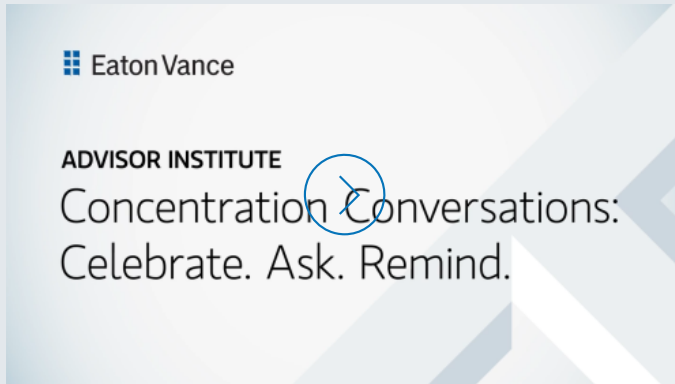


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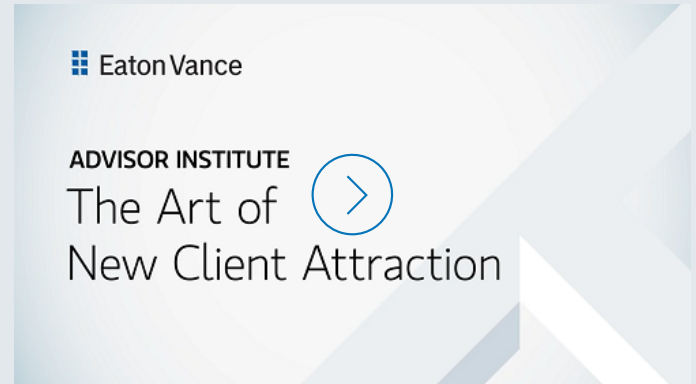
Featured perspectives from Eaton Vance Advisor Institute

Concentration Conversations

Attracting Clients



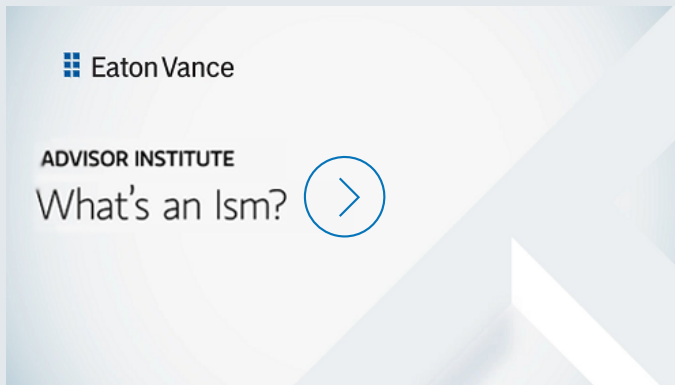
Concentration Conversations: Celebrate. Ask. Remind. (1:44)



The Art of New Client Attraction (2:19)

Bridge to Referrals

Run Better First Meetings With Wealth Inheritors



What's an Ism? (1:32)



Run Better First Meetings With Wealth Inheritors (1:37)

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